



UBC® B2B Purchasing Portal

A simple way to trade with your suppliers via a single, secure e-commerce environment that reduces costs and brings control to the procurement process.

UBC® Purchasing Portal brings a 'consumer-style' shopping experience to the more complex world of B2B e-procurement. It connects buyers with products and services from approved suppliers via a secure online environment. UBC B2B Purchasing Portal enables a fast, accurate, e-commerce process with embedded payment options. It ensures adherence to contracts and gives management an accurate picture of procurement across the whole organisation.

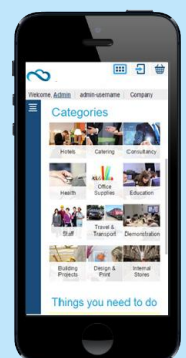
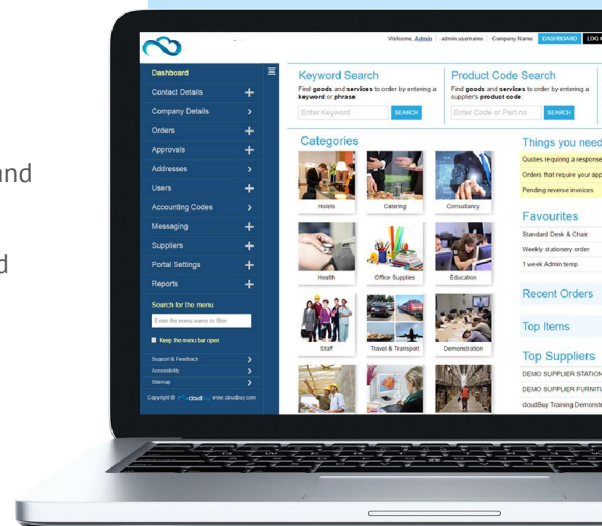
Purchase online all the products and services you need from preferred suppliers... at the agreed price

UBC Purchasing Portal provides a single, online environment which your buyers will access to make all their B2B purchases. The portal will be branded and configured to meet the needs of your organisation. Buyers will only see the products and services they are allowed to purchase, at contracted prices and terms, from approved suppliers.

Buyers can access the portal directly, or via single sign-on from the Finance or ERP systems they already use. Approvals for purchase can be handled within the UBC Purchasing Portal or by the existing process via simple integration with the current procurement system.

Connect buyers and suppliers securely in the cloud

The UBC Purchasing Portal connects buyers to supplier websites which are also hosted on the cloudBuy e-commerce platform. Suppliers with existing sites can automatically link to their current product catalogues. Suppliers without e-commerce capabilities, and smaller suppliers with no online presence, will be provided with a simple e-commerce website on the UBC secure platform – ensuring you can continue to work with the suppliers you've selected, whatever their size, even when you've moved procurement online. The UBC Purchasing Portal is hosted in the cloud meaning IT set up costs are at a minimum.



Take a tour of the UBC Purchasing Portal:

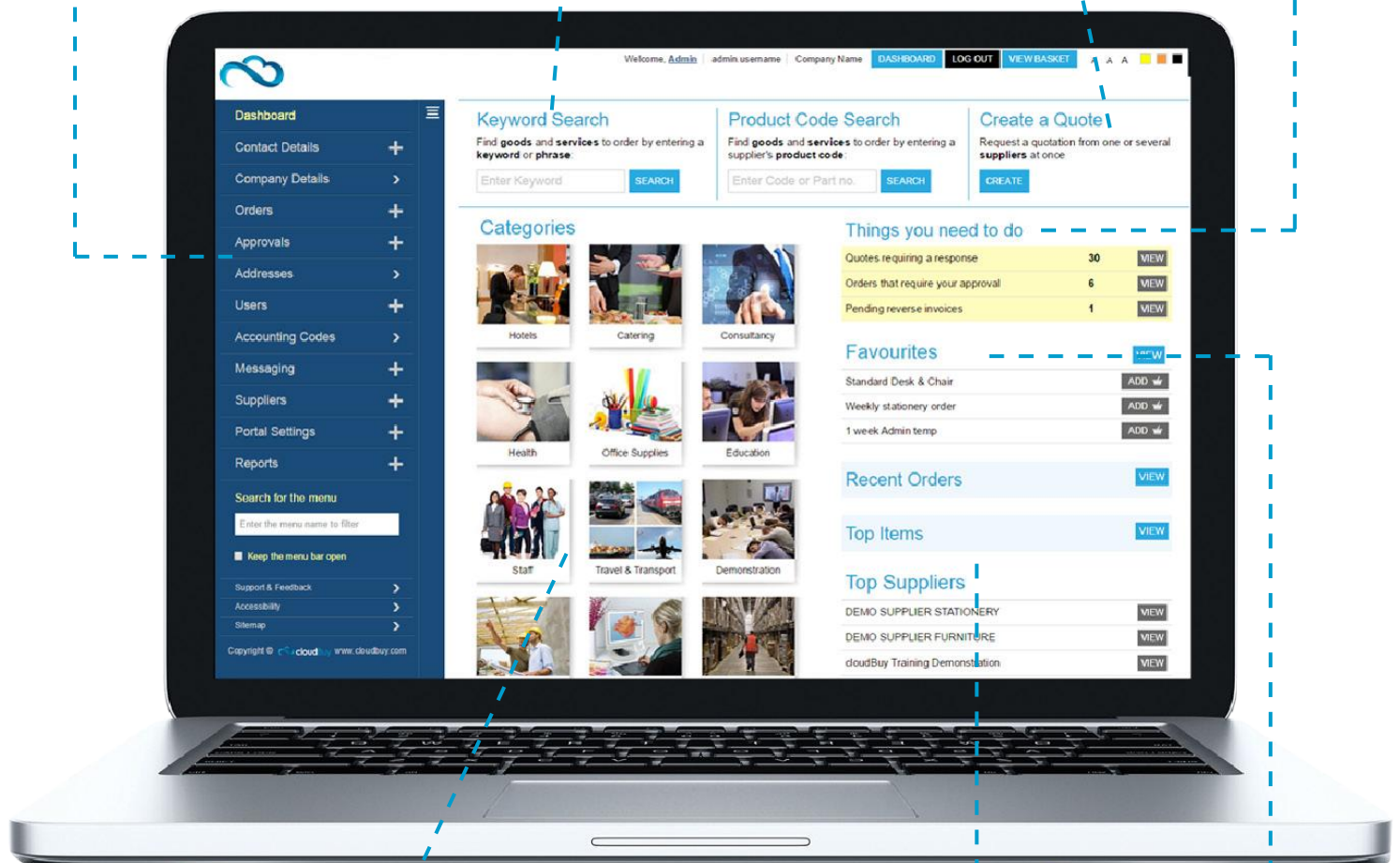
Each buyer accesses their purchasing options and suppliers via a personalised portal:

User dashboard shows admin and reporting options. Can be hidden when not in use.

Search for products & services by keyword or code.

Request information or a quote from one or several suppliers.

Tasks the purchaser needs to perform



Search for products and services by category

Recent items; Top products and services; Top suppliers

Favourite products and services

UBC Purchasing Portal brings benefits for your organisation, your buyers, and your suppliers...



Benefits for your organisation:

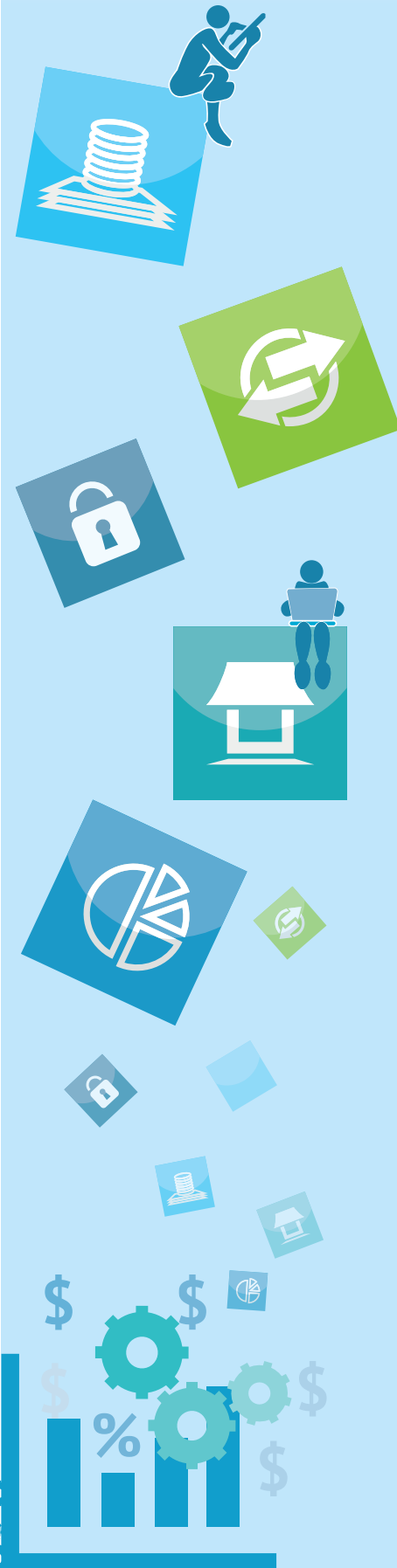
- Always accurate product and pricing information with minimal effort – maintained online by suppliers, but approved by your purchasing team before it is visible to buyers
- Reduced over spend – the Portal drives on-contract purchasing from preferred suppliers
- A fast, simple, online procurement process using electronic documents and flows, reduces paper, time, effort and errors – more orders and invoices will be right first time
- Easy to integrate with existing processes and systems to minimise the need for change to current approvals and ways of working
- The UBC Purchasing Portal is hosted in the cloud meaning that there's no need to invest in your own IT hardware
- UBC brings experience of successful supplier on-boarding

Benefits for buyers:

- Single easy to use, 'consumer style' Portal for all types of online B2B purchases including products and services
- Products and services from multiple suppliers can be combined into one online shopping basket - the Portal creates and sends separate orders to each supplier
- Online process flows and electronic documents make for more accurate data as paper documents do not have to be rekeyed – reducing effort and disputes, improving supplier relationships as a result
- Clear reporting information aids better decision making
- Purchases & approvals can be made 'on the go' via mobile devices

Benefits for suppliers:

- Suppliers are in control of the product information, pricing and offers presented to their buyers, and can provide real time stock and discount information
- Integrated e-invoicing with the invoices created automatically from the data in the online orders
- Payments can be received faster – typically less than a week – via a secure payment environment
- Fewer errors, queries and delays means a happier customer
- Even the smallest supplier gets a secure e-commerce capability as part of the UBC Purchasing Portal implementation



UBC Solution Overview

UBC provides cloud solutions for buyers and sellers – and brings them together to trade securely and ethically via an increasing number of public e-marketplaces and private purchasing portals around the world, which are built on the UBC platform.

In addition to the Purchasing Portal, related solutions from UBC® will bring extra capabilities to your procurement team:

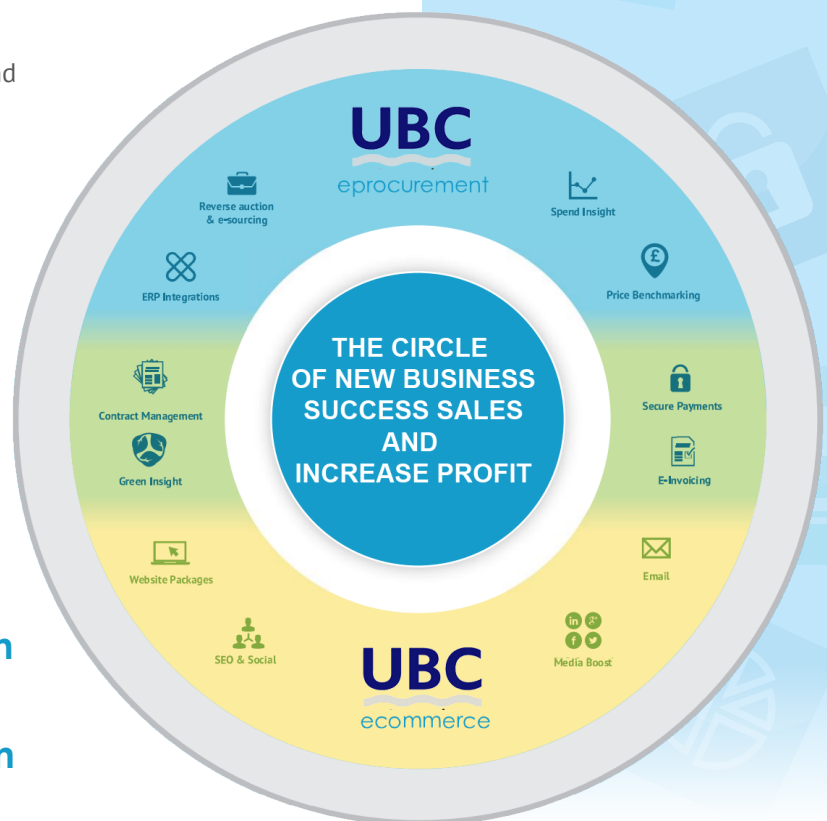
- **UBC® SpendInsight** - actionable insight to help organisations understand, benchmark, control and reduce spend
- **UBC® Contract Management** – access and manage all your procurement contracts in the cloud; receive expiry alerts; manage contracts to improve terms and reduce off-contract purchasing



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